

Julianne Doe

Partner



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Hong Kong

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Overview

Julianne is a corporate partner in Dentons' Hong Kong office, with an emphasis on M&A, capital markets and corporate finance. She has more than 20 years of experience in structuring strategic and acquisition and investment transactions, including cross-border M&A and private equity, as well as bringing companies to initial public offerings and other forms of capital raising.

M&A/Private equity

Julianne has extensive experience with domestic and cross-border transactions, and represents a diverse client base which covers industries such as telecommunications, health care and assisted living projects, retail, luxury brands, insurance, mining and commodities trading, entertainment and gaming, aircraft acquisition and financing, and real estate. She has advised on transactions which have been nominated for M&A Deal of the Year awards in Hong Kong.

Capital markets/corporate

Julianne has acted for financial advisers and companies on a wide variety of public company- and securities-related matters, including IPOs, secondary fundraising, private placements, corporate rescues/restructurings, privatizations, company and securities compliance and corporate governance, establishment of financial services and securities business, as well as the operation of various types of investment vehicles.

Experience

- Advising in relation to initial public offerings in Hong Kong, New York, London and mainland China.
- Advising on takeovers and cross-border mergers and acquisitions.
- Acting in setting up, acquisition and disposal of Sino-foreign joint ventures in mainland China, manufacturing concerns and toll road projects by private, close-end funds.

- Advising on direct investment by Japanese funds into PRC businesses.
- Advising on a rescue operation involving public companies and group restructurings by way of a scheme of arrangement.
- Advising on the disposal by a computer company of a Hong Kong computer leasing portfolio as part of a global restructuring exercise.
- Acquisition by a listed company of a portfolio of liquid petroleum gas operations in mainland China.
- Advising a mainland China-based power company on its listing, including the pre-listing due diligence and restructuring.
- Advising on securities compliance requirements for financial institutions, insurance companies, securities dealers and trust companies.

Insights

Julianne has authored articles in the following publications:

- *Hong Kong Law Journal*
- *The Company Lawyer*
- *The International Commercial and Corporate Law Review*
- *China Law and Practice*
- *International Financial Law Review*
- *Financial Fraud Review*

Activities and Affiliations

Julianne is a council member of the Hong Kong Federation of Women Lawyers and chairs its Professional Training Committee. She is also a fellow of the Hong Kong Institute of Directors, a task force member of the Hong Kong Women Professionals and Executives Association, a panel examiner for the Overseas Lawyers Qualification Examination in Hong Kong and an external examiner for the Postgraduate Certificate in Laws course at the Chinese University of Hong Kong. She was a member of one of the advisory groups to the Financial Services and Treasury Bureau of the Hong Kong government on company law reform, and she holds various community leadership roles both with nongovernmental organizations and under the auspices of the Hong Kong government.

Community Involvement and Pro Bono

Julianne spearheads the Firm's pro bono and diversity initiatives in Asia, and has contributed significantly to the Firm's profile in these areas in her work for the Women's Foundation, the Arts with the Disabled and The Good Lab, organizations which advocate and promote women's issues, disability talents and entrepreneurial incubation. Her initiatives have resulted in the Firm being nominated as a "Caring Company" under the auspices of the Hong Kong Council of Social Services.

Presentations

Julianne is in popular demand as a speaker on corporate and securities topics and has spoken for:

- The Hong Kong Academy of Law

- The Hong Kong Institute of Directors
- The Hong Kong Institute of Chartered Secretaries
- The Bank of China Group
- Provincial governments in the People's Republic of China
- The Hong Kong Professionals and Senior Executives Association

As well, she has been invited to speak before securities regulators from Thailand, Vietnam, Malaysia, the Philippines and Indonesia at a conference hosted by the Australian government, the securities commission of Malaysia (SIDC) and the Asian Pacific Economic Cooperation (APEC) finance ministers on cross-border recognition of regulatory regimes for trading financial products.

Memberships

- Law Society of Hong Kong, member of the Securities Committee
- Law Society of England and Wales
- Federation of Women Lawyers in Hong Kong council member; chairperson of Securities and Finance Committee
- Hong Kong Institute of Directors, fellow
- Australian Chamber of Commerce in Hong Kong, vice chair, 1996–present
- Advisory group to the Financial Services and Treasury Bureau of the Hong Kong government on company law reform

Areas of focus

Practices

- Capital Markets
- Corporate
- Corporate Governance
- Cross-Border Restructuring Matters
- Debt Capital Markets
- Equity Capital Markets
- Financial Institutions Regulatory
- Intellectual Property and Technology
- Joint Ventures
- Mergers and Acquisitions
- Pensions, Benefits and Executive Compensation
- Privacy and Cybersecurity
- Public Policy and Regulation

- Restructuring, Insolvency and Bankruptcy
- Securities and Corporate Finance
- Tax
- Venture Technology and Emerging Growth Companies

Industry sectors

- Financial Institutions
- Gaming
- Technology
- Family Office and High Net Worth

Issues and opportunities

- Blockchain and Distributed Ledger Technology
- Smart Cities & Connected Communities Initiative and Think Tank

Education

- Cambridge University, LL.M., (Hons)
- University of Hong Kong, LLB, (Hons)
- University of Hong Kong, PCLL

Admissions and qualifications

- Barrister and Solicitor, Australia
- Solicitor and Barrister, Australian Capital Territory
- Solicitor, England and Wales
- Solicitor, Hong Kong
- Solicitor, Supreme Court of Victoria

Languages

- Cantonese
- English
- Mandarin